



Alliance Management

Manage Strategic Alliances Collaboratively and Effectively

ideaPoint delivers a unified system to help our customers centralize the comprehensive Alliance Management process in a secure, collaborative and compliant virtual environment.

With ideaPoint, global companies have a secure and user-friendly solution that streamlines the many moving parts around any deal, allows visibility on a need-to-know basis, and enables robust tracking and reporting.



Align partner, contract and project management for alliances with the support of a robust workflow, tracking and reporting tools



Manage contact, institution details, relationships and alliances as they relate to opportunities and candidates across your organization's portfolio



Track all aspects of contract and term development or renegotiation, including planning, financial commitments, milestones and outcomes



Ensure contractual compliance and on-time performance via system generated notifications for milestones coming due



Forecast goals and financial commitments by setting milestones and recording funding obligations



Report and analyze performance on-demand, via configurable dashboards, saved searches or custom reports

With ideaPoint, our customers have a guided approach to support their specific Alliance Management processes and a unified system that provides complete transparency and historic views into external Alliances, Partnerships and Collaborations.

ideaPoint software is also entirely configurable, and so able to support our customers' existing workflow and evolve with changing requirements and processes.

Our customers tell us that the system is one their teams want to use because it add value to their work without it being a burden, particularly as it automates key workflows that significantly accelerate Alliance Management activities and require a fraction of the time of ad hoc approaches for record keeping and reporting.